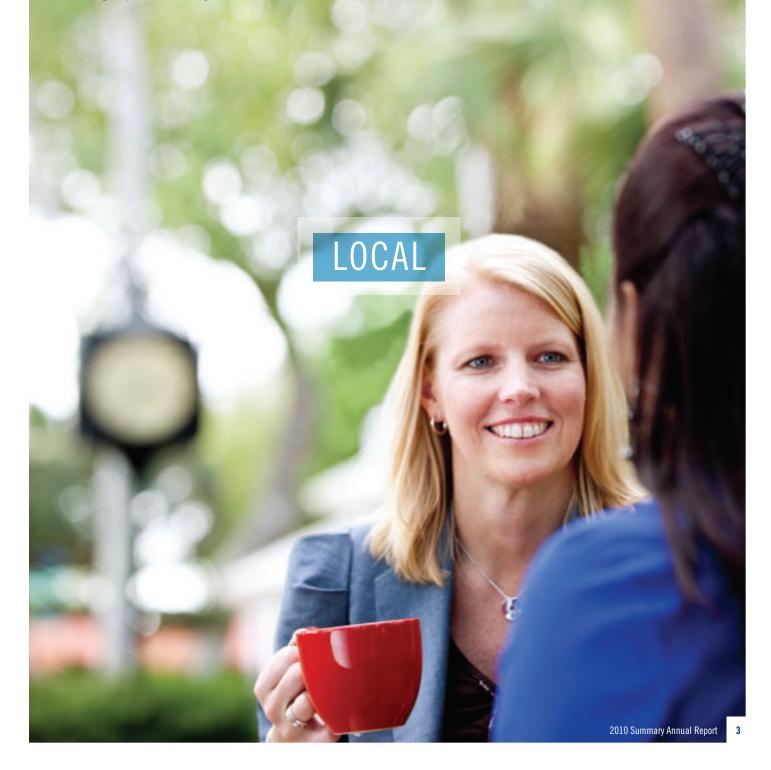


## A LOCAL ACCENT

Our team of nearly 8,700 employees shares a common goal to deliver solutions that better control costs for our clients. Crawford's global infrastructure helps ensure that clients receive consistent service, data analytics, and practical solutions, with a keen eye on the applicable local regulations. We maximize our diversity of services to provide local, regional, national, and multinational companies with a wide array of solutions for their claims management needs, in their language, without compromising on quality. Local knowledge backed by the strength and support of a multinational company – a winning combination.





# COMPLEX

#### A MULTITUDE OF OPTIONS

Complex claims require project management capabilities and proven experience. Such projects may involve an enormous number of claims, spread across several regions and extending over a period of years. There are often multiple, competing interests involved. Managing this complex lexicon is an industry-acknowledged competitive strength of Crawford Global Technical Services<sup>SM</sup> (GTS<sup>SM</sup>). GTS handles many of the largest insurance claims around the world, in areas including mining, construction, banking, finance, and pharmaceutical claims. No other claims solution company has the bench strength and expertise to respond to large, complex, and high-profile incidents as Crawford.

#### EASE OF ENGAGEMENT

The Crawford System of Claims Solutions<sup>SM</sup> was created to make it easier to do business with us. The System unites and integrates our products and services around the globe by simplifying the scope and depth of services across geography and utilizing common names for services that make up our major product lines. The System brings our experience and expertise to every client and is uniquely configured for their business needs in three key areas: Claims Solutions, Business Process Outsourcing, and Consulting. It maximizes our global resources, delivers industry-leading quality and efficiency, and integrates our diverse portfolio of businesses.

# SIMPLE



#### SMALL IDEAS BECOME BIG SOLUTIONS

Innovation remains a large part of Crawford's culture, as evidenced in several award-winning proprietary projects and concepts designed to help our clients manage their risk and reduce their costs as well as to simplify service delivery in our field operations. Crawford's global Innovation Council is an incubator for new ideas and concepts and has been a sounding board for innovative projects that have streamlined process improvements to realize operational efficiencies for our clients. One such example is the award-winning CMS Property ADVANTAGE, a software application that is deployed on a mobile platform and allows Crawford adjusters to complete site visits and reports at the claim scene. The application dramatically accelerates closing times and automates best practice claims handling processes.



#### CROWDSOURCING FOR ENHANCEMENTS

In 2010, Crawford launched a global, cloud-based social networking program branded "Crawford Innovates," which provides a collaborative environment for our employees to brainstorm creative solutions to age-old industry challenges. These challenges become opportunities by following the Crawford Innovates process. One recent effort was to brainstorm, or crowdsource, employees for ideas for technology and process improvement for the field. All campaigns are designed to engage our employees to crowdsource ideas to better our ability to service clients, and ultimately to support a culture of innovation where each employee is encouraged to challenge the status quo.



# The Crawford System of Claims Solutions™

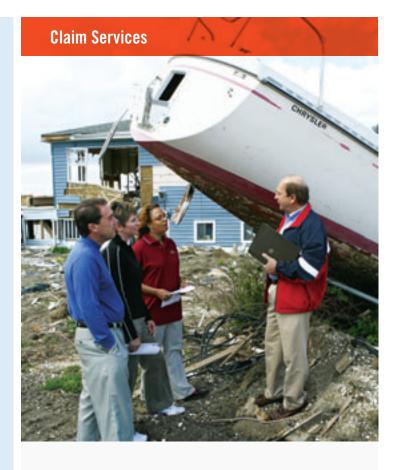
As an international leader of claims administration and management solutions, Crawford offers a powerful portfolio of integrated services that adds value and reduces the cost of claims administration of both large corporations and small businesses.

The Crawford System of Claims Solutions<sup>SM</sup> is the most comprehensive, global integrated solution for corporate, insurer, and re-insurer claims administration. No other provider in the industry can match Crawford's ability to deliver global, end-to-end solutions. The System maximizes Crawford's global resources, delivers industry-leading quality and efficiency, and integrates our portfolio of businesses, all of which helps clients understand the ways Crawford can assist their companies to become more efficient and more profitable.

Crawford maintains strategic assets in every aspect of claims management. The System is a conceptual model that organizes our full collection of services into three key areas: Claim Services, Business Process Outsourcing, and Consulting.

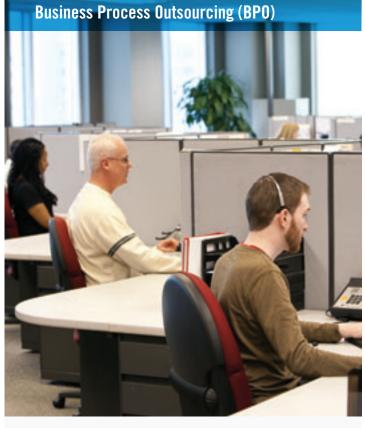
The Crawford System of Claims Solutions has improved the way claims administration is handled – be part of the evolution.





With the broadest array of services in the industry, Crawford can administer virtually any claim function. From accident and health to large-scale complex property and liability losses to individual task assignments, we can configure the services exactly as our clients demand, anywhere and anytime.

- Accident and Health
- Financial Risk
- Liability
- Marine and Aviation
- Motor/Auto
- Property
- Recovery
- Workers' Compensation/Employer's Liability





Crawford offers the most comprehensive claims outsourcing solutions in the industry. Crawford can deliver BPO programs for all aspects of claims management from managed property repair to healthcare management to legal settlement. Companies seeking the efficiencies of outsourcing their claims processes trust Crawford's proven expertise and experience.

- Claims Administration
- Legal Settlement
- Managed Property Repair
- Medical Management
- Product Warranty
- Surgical Run Off
- ☐ Third-Party Administration

The need to harness industry experience and intellectual capital is critical in keeping companies competitive. For 70 years, Crawford has been a powerful ally in the strategic assessment of services such as absence management, internal audits, and fraud prevention, providing our clients high-level analyses and value-added insights. We are knowledgeable of the entire claims process and can put our experience and systems to work helping clients succeed in planning and meeting their goals.

- □ Absence Management
- ☐ Audit
- Counter Fraud Services
- Data Services
- Educational Services
- □ Global Programs
- Pre- and Post-Loss Services

# **International Operations**

#### IAN V. MURESS

Executive Vice President Chief Executive Officer Property & Casualty — EMEA & Asia Pacific



#### INTERNATIONAL OPERATIONS AWARDS:

#### Loss Adjuster of the Year CRAWFORD & COMPANY AUSTRALIA

Given by the Australian and New Zealand Insurance Industry Awards 2010

# Top Employer CRAWFORD & COMPANY CANADA

Named top employer in the Waterloo, Ontario region by Canada's Top 100 Employers

Insurance – Canada.ca Technology Award CRAWFORD & COMPANY CANADA CMS Property ADVANTAGE

# Corporate Tree Hugger Award CRAWFORD & COMPANY CANADA

Given by the 10,000 Trees Project

CIP Society National Leadership Award Winner – Established Leader Greg Thierman, Branch Manager Kelowna, British Columbia branch

Australian Institute of Chartered Loss Adjusters (AICLA) – Syd McDonald Young Adjuster Prize Vu Thanh Son, Senior Loss Adjuster, Engineering Division, Crawford Vietnam

Australian Institute of Chartered Loss Adjusters (AICLA) – Brian Geraghty Award Rebecca Douglas, Loss Adjuster, Crawford Australia As multinational insurance companies expand in the European, Asia-Pacific, and Latin American markets, Crawford is increasing its role as a leading international services provider, offering claims administration solutions globally, regionally, and locally. Clients require best-inclass global solutions, which we fulfill.

First and foremost, we are pleased with the progress of our innovative approach to serving clients, which focuses on aligning our services with clients' key drivers. This approach has included enhanced engagement around performance-based contracts with clients, many of whom with which we enjoy an increasingly strategic relationship across product lines and spanning geographical boundaries.

Our response to severe catastrophic events around the world, including massive flooding, cyclones, earthquakes, and wildfires, has attracted universal acclaim from our clients. Leveraging our global resources, Crawford claims professionals from all over the world were deployed to hard-hit areas like Chile, Australia, and most recently, New Zealand, to help meet the sharp increase of client demands commonly associated with large scale events.

We have made excellent progress with our initiative to grow Crawford's share of the Lloyd's of London market on a global basis. Our goal is to increase our visibility in Lloyd's so that we will be viewed as the claims provider of choice.

Contractor Connection<sup>SM</sup>, our managed repair network, was launched in Canada in the second quarter of 2010. The results for Contractor Connection have been excellent and, most importantly, our clients are excited about this product.

We were also pleased with the progress in our Latin American businesses, where we have developed a significant number of affinity claims programs to handle the development, administration, and management of high frequency claims related to products like cell phones.

Going forward, we will continue to leverage our vast array of service offerings and capabilities as well as our technical expertise to provide innovative solutions that exceed client expectations – globally, regionally and on the local level.

# **Legal Settlement Administration**

The Garden City Group, Inc. (GCG) comprises Crawford's Legal Settlement Administration segment and provides industry leading class action and bankruptcy claims, and other legal settlement administration services. For more than 25 years, GCG has earned the confidence and respect of the legal community. GCG has been entrusted with the administration of complex, international class action settlements as well as high-profile bankruptcy cases of national importance.

GCG provides the following core services:

Class Action Services offers technology-intensive administrative services for plaintiff and defense counsel as well as corporate defendants to expedite high-volume class-action settlements. GCG Class Action Services has administered a diverse portfolio of litigation settlements, including sensitive and high-profile consumer, employee-related, human rights, mass tort, antitrust, product, and securities cases.

**Bankruptcy Services** offers cost-effective, end-to-end solutions for managing the administration of bankruptcy under Chapter 11.

**GCG Communications** specializes in legal notice programs for successful case administration. We offer a range of complementary services for developing and implementing effective legal notice programs worldwide.

In September, GCG was honored to be named the Best Claims Administrator by its peers and clients by the *New York Law Journal*. This accolade was followed by being retained by the claims administrator to assist in the creation and management of the Gulf Coast Claims Facility (GCCF).

In addition, we were also retained in several significant class action and bankruptcy matters, including a large mutual fund settlement, a consumer case in which we transmitted more than 50 million notices, and several legal notice programs.

We are capitalizing on both our reputation for quality in a consolidating market and our clients benefit from a strong, deep management team who have unmatched experience in the core services we provide.

**David A. Isaac** Executive Vice President Chief Executive Officer The Garden City Group, Inc.



"As a company that places a high priority on client service, it is a great honor for us to be recognized as best-in-class by the legal community."

David A. Issac Chief Executive Officer, The Garden City Group, Inc. commenting on GCG being named Best Claims Administrator by the New York Law Journal.

## **Broadspire**

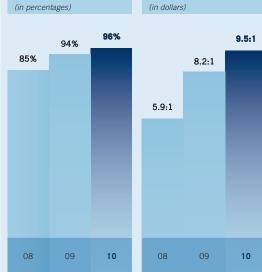
#### KENNETH F. MARTINO

Executive Vice President Chief Executive Officer Broadspire Services, Inc.



# RETURN TO WORK FIELD CASE MANAGEMENT

PHARMACY PROGRAM
RETURN ON INVESTMENT



This chart indicates the percentage of employees who return to work when their workers' compensation absences are supervised by field case managers. 96% of the cases referred and closed in 2010 had a successful return to work. Pharmacy ROI is calculated by dividing the total pharmacy expense averted by the associated fee. In 2010, \$9.50 of prescription costs were saved per every \$1 spent on a pharmacy review. Broadspire Services, Inc., or Broadspire, is positioned for success in 2011 and beyond. We have created innovative products, and our quality scores continue to impress our clients. Our staff is engaged and ready to take advantage of organic growth and new business opportunities.

We have used the economic climate over the last few years to fine-tune our operations and focus on what it will take to be successful in the future. As part of our strategic planning process, we are executing on five key areas:

**Developing New Business and Retaining Customers** – emphasizing and demonstrating the objective and measurable value of our services to all our clients.

**Technology** – enhancing our systems with the features and functions that make Broadspire a strong competitor and allowing us to use analytics to manage and improve our business as well as that of our clients.

**Inventory Management** – delivering technical expertise and operational excellence required to reduce the overall duration and cost of claims for our clients.

**Innovation** – listening and learning about what is important to our clients to ensure we develop the right services to grow and evolve with them.

**Employee Commitment and Engagement** – providing the support and resources our employees need to excel professionally.

These are the key strategies that drive Broadspire every day. As the economy, our marketplace, and our business changes, these strategies provide a structure to apply to those changes and direct our business decisions.

Using these key strategies, we have strengthened our product offering, organization, and customer service. The Broadspire Original Landmark Design (BOLD<sup>SM</sup>) PPO network, chronic pain management, and durable medical equipment formulary are revolutionary ideas that positively controls the cost and duration of claims. Our latest risk management information system (RMIS) platform, Dmitri SM, provides our clients with total access to their information 24/7 for insights into their claim, medical, policy, and exposure information. RiskTech® epitomizes Broadspire's technology improvements – capturing more information and improving the efficiency and effectiveness of claims management.

We hold ourselves to a high standard. Always centered on our clients and their goals, we strive to deliver on our motto of quality, consistency, and outcomes with passion.

# **U.S. Property & Casualty**

During 2010, Crawford's U.S. Property & Casualty field operations felt the industry pressure of an overall reduction in claims frequency. Our property and casualty clients in the United States have seen a softening of premiums, with industry gross written premiums reported down nine percent in 2010.

While performing better than the industry in securing new accounts, we await an increase in frequency to re-emerge, which some industry experts expect in 2011.

There are a number of reasons we remain confident in our 2011 outlook:

First, we have invested in resources for our casualty services business and now have the largest, most highly credentialed adjusters in more than 400 locations to meet our clients' every casualty related need.

Second, in line with our goal of growing our large and complex claim unit, Global Technical Services (GTS<sup>SM</sup>), we continue to aggressively add executive general adjusters as we win complex claim nominations.

Third, Contractor Connection<sup>SM</sup>, our managed repair program, continues to build momentum as we add more contractors to the program and, more importantly, new clients. Clients see Contractor Connector as a tool to reduce fixed costs, and to increase customer satisfaction and policyholder retention.

With regards to technology and innovation, we have enhanced our operating performance in our command center to introduce multiple client key performance indicators that enable us to manage data and report improved and predictive analytics to both our own operations and our clients.

Carriers make the decision to outsource or right source claims operations in the interest of reducing cost of delivery by turning fixed-cost in-house claims departments into a variable cost. What is essential in these types of arrangements is delivering world-class service by aligning the vision of the client to the quality of the service and then validating the process. This is a Crawford strength.

For the future, we will strive to exceed our clients' expectations and continue to provide value-added solutions. Crawford is positioned to take a bigger share of the claims market both as our clients consolidate independent adjusters and as we begin to see significant new outsourcing opportunities in the volume claims business. As the leading independent firm with an unmatched national footprint, we believe we are uniquely positioned to respond to the industry trends.

KEVIN B. FRAWLEY
Executive Vice President
Chief Executive Officer
Property & Casualty – Americas



"We believe ClaimHub's technology will allow us to expand our product offering and further enhance our ability to serve with clients."

Kevin B. Frawley Chief Executive Officer, Property & Casualty – Americas

Crawford & Company Acquires ClaimHub™

In early March 2011, Crawford acquired the assets of ClaimHub Inc., a leading provider of claims workflow solutions for the property and casualty insurance market.

ClaimHub provides a web-based, centralized claims platform for dispatching, tracking, and managing assignments and work product involved in the auto claims process.

# OUR EXPERTISE IN ACTION

With 70 years of experience, Crawford & Company has built the preeminent global claims resource for claims administration, data analytics, human performance, and business process outsourcing solutions that adds value to our clients.



**ENVIRONMENTAL POLLUTION CLAIMS SERVICES (EPCS)** 

Speed, experience, and expertise are more critical to assessing and mitigating damages in this area than in many others. Crawford's team of technical experts manages a wide range of environmental-related claims around the globe and the complex issues that follow each incident. Our EPCS dedicated unit offers the reassurance of working with a claims management company that provides unmatched experience and knowledge in all facets of the process, as well as strict adherence to regulatory compliance, and transparent claims procedures and reporting standards.



#### **CONTRACTOR CONNECTIONSM**

With more than 3,500 residential and commercial contractors in the U.S. and Canada, Crawford Contractor Connection<sup>SM</sup> is the largest independently managed contractor network in the industry. The innovative service solution for high-frequency, low-severity claims allows Contractor Connection to optimize the time and work process needed to resolve property claims while giving the policyholder peace of mind. The network has the strictest contractor credentialing requirements in the industry and all work is backed by a two-year contractor workmanship warranty. The popularity of contractor programs continues to expand as Contractor Connection was recently launched in Australia. In addition, Crawford managed repair services have been offered in the U.K. for several years under the repairNet® brand.



#### **CRAWFORD'S KNOWLEDGE MANAGEMENT CENTER (KMC)**

KMC On Demand<sup>sM</sup> provides clients and employees with online training courses and performance support. In 2010, a virtual classroom was developed to enable courses and classes to be delivered electronically via live video, audio, and chat conferencing, with the support of collaboration groups, forums, static courses, performance support, and web references. As part of KMC, virtual classroom will permit integration of online courses with synchronous and asynchronous virtual learning to offer unique learning solutions. With more than 40 courses and 200-plus training modules state-approved for continuing education credits, Crawford's commitment to the insurance industry is evident, and training is available wherever there is an Internet connection.





Over the past decade the world has seen a wide range of new sources of energy come to the forefront. As alternative energy sources like wind, wave, and solar are harnessed, along with new ways to extract oil and gas, the power and energy industry is changing dramatically. The matrix of risk issues encountered by this industry is vast: environmental, liability and litigation, and regulatory issues, to name a few, in addition to significant threats such as terrorism and natural and man-made disasters. Crawford GTS<sup>SM</sup> has the industry experience and knowledge of the issues that are unique to this sector. We recognize that these situations are not only complex, but also carry brand threatening risk as well. We are able to handle all aspects of these losses, 24/7, around the globe.



#### **CRAWFORD AFFINITY**

Crawford & Company's affinity service specializes in the development, administration, and management of high-frequency claims associated with products such as cell phones. We coordinate between the insurance carriers, sponsors, and distribution channels to handle the high-volume, low-severity claims management process, primarily in Latin America. Crawford's ability to customize its processes to effectively cover the administration of claim programs at the most competitive terms makes us a market leader in the affinity sector. To add value to our clients' businesses, we offer specific areas of expertise, including administration of products and insurers, and administration of claims.



#### **PRODUCT LIABILITY**

Millions of people are injured each year while using manufactured products. Many of these injuries are caused from defects in the products. Product liability claims are complex, with competing priorities and parties with differing interests. Even minor defects can have far-reaching consequences for the business and consumers involved. Upon engagement, our experienced professionals from around the globe can quickly perform a risk assessment to help determine exposure and mitigating factors. Case-specific communication programs, including call centers, web sites, and mass mailings are rapidly launched to ensure the lines of communication are opened and all stakeholders are kept informed and up-to-date at all stages of a claim.



#### **EXPANDING THIRD-PARTY ADMINISTRATION SERVICES**

Crawford has strategically invested in and expanded its presence in its third-party administration service offering, branded as Broadspire, over the past two years to respond to the growing needs of our clients. Many of our corporate accounts are part of pan-European or global programs and demand their partners mirror their international capabilities. We have significantly enhanced our service capabilities to reflect this need and now have Broadspire TPA offices across Europe and in more than 85 locations worldwide. In Europe, we have automated our global systems to provide better workflow and consistency, and we established a dedicated business intelligence unit to provide greater levels of performance analytics for our clients.

#### **Our European Expansion:**

Milton Keynes, England Rotterdam, Netherlands Brussels, Belgium Düsseldorf, Germany Stockholm, Sweden Oslo, Norway Copenhagen, Denmark Helsinki, Finland Zürich, Switzerland Paris, France Madrid, Spain Milan, Italy Athens, Greece Warsaw, Poland Prague, Czech Republic



#### **BOLD NETWORK**

Broadspire's Original Landmark Design (BOLD<sup>SM</sup>) Network reinvents the traditional preferred provider organization. Broadspire has the clinical expertise to partner with the best networks customized to each region, industry, or client. By analyzing bill data *and* outcomes, we have optimized results while providing exceptional coverage across the U.S. Additionally, instead of relying on one coverage level, we are able to identify second and even third networks with exceptional providers. For cost drivers like pharmaceuticals and physical therapy, BOLD partners with specialty networks to care for our clients' employees while controlling costs. This multi-layered method gives us breadth that very few other companies can provide.



#### **TECHNOLOGY DESIGNED TO HELP CLIENTS**

Underlying Crawford's global presence, services, and expertise are increased investments in advanced technology to help feed the growing appetite among insurers and self-insured businesses for data to help them manage their risks and reduce costs. Crawford continually invests in technology to further efficiency and flexibility. Various business intelligence initiatives, including performance analytics with dashboard reporting and predictive capabilities, continue to be refined and deployed to clients.

For its innovative use of information technology throughout its global operations, Crawford was named to the *InformationWeek* 500 list for the last two years.

Client-refined solutions recently enhanced or launched include the following:

#### **Contractor Connection<sup>sM</sup> Consumer**

Clients often ask for solutions, and one such example is the innovative service launched by Contractor Connection to address home repair needs for non-insurance repairs or claims below deductibles. This service provides similar value and security of using the Contractor Connection network of strictly credentialed members. An intuitive new website, with the ability to reach and serve clients and their claimants directly through both B2B2C and B2C channels, was created for this consumer service. Future enhancements include a consumer-accessible mobile phone application.



#### RiskTech®

# The *Risk*Tech system is a prime

The RiskTech system is a prime example of how technology can improve efficiency. By moving our workers' compensation and liability claims professionals to a single claim system, we will be able to streamline processes. Future enhancement of RiskTech combines data triggers, specific code tables, and jurisdictional rules to help ensure accuracy of data upon claim intake.

#### **Dmitri**<sup>SM</sup>

Dmitri is our next-generation risk management information system which consolidates enterprise-wide data from multiple sources and even multiple currencies. Dmitri enhancements include allowing clients to access their data securely from any web browser in real time while providing more options for organizing and analyzing data. Dmitri is flexible, allowing clients to tailor their dashboards to their exact specifications.

#### **Claims Management System (CMS)**

Crawford CMS is a proprietary system used to facilitate efficient and effective claims management globally. CMS Web View is client-accessible and allows clients to view claims files online, assign new claims, view file notes, financial information, estimates, and adjuster reports. Additional functionality for clients includes the ability to schedule standard loss run and ad hoc reports in intervals defined to meet client's needs.

# **Message To The Shareholders**

The impact of globalization on the insurance industry and economy became clear during the recent financial crisis, as governments rescued large, multinational insurers to mitigate the fallout that would have been felt worldwide if those carriers had shut down. Linkages among insurers, reinsurers, and claims administrators reach across multiple geographic borders; when one fails, the chain breaks and others are jeopardized. Insurance has truly become part of the DNA of global commerce. The state of the international economy has many implications for the insurance industry; and global insurers and their providers, including Crawford & Company, must be very aware of how the situation may affect our business globally.

While aware of the implications the global economy presents, Crawford remains steadfast in anticipating and exceeding client expectations and moving forward. Crawford is focused on innovation as a means of creating value for our clients, as one example, by accelerating our overall technology strategy and investment to deliver better analytics for both local and global clients. Additionally we have introduced new technology that provides effective central oversight for our claims organization which further enhances quality and consistency of the delivery of our services. We have initiated new services that place the client in the heart of everything we do as we deliver world-class, next-generation claims management solutions.

#### 2010 FINANCIAL RESULTS

Crawford's business diversity has enabled us to make progress in our 2010 earnings. Our operating earnings improved significantly, primarily as a result of the unprecedented performance in our Legal Settlement Administration business segment. In addition to our operating improvement, in February 2011, the Company delivered on its pledge made four years ago to reinstate a quarterly dividend. The decision to restore a quarterly dividend was made possible both by improved operating results in 2010 and by progress made in addressing the Company's frozen U.S. defined benefit pension plan obligations. We contributed \$30 million in December 2010 and \$20 million in January 2011 to the funding of this frozen pension plan. These accelerated contributions will benefit the Company in future years through increased financial flexibility and liquidity.

For the year, revenues before reimbursements increased six percent and finished above \$1 billion for the second time in Company history. Our net income of \$28.3 million substantially improved from a loss of \$(115.7) million in 2009. Our diluted earnings per share of \$0.53 compares to a loss per share of \$(2.23) in 2009. Adjusted for goodwill impairment charges taken in both 2010 and 2009, adjusted diluted earnings per share on a non-GAAP basis were \$0.72 in 2010 versus \$0.48 in 2009, a 50 percent increase.

#### **BUSINESS UNIT PERFORMANCE**

The consolidated financial results for the year were strong; however for our U.S. Property & Casualty and Broadspire operations, the year was challenging.

We remain confident that the strategies and actions taken by management will get both of these business segments back to an acceptable operating margin. Our worldwide team continues to make progress building on the operational strategies we are implementing through our strategic initiatives. Like everyone in our market-place, we still face economic conditions and challenges outside our control. Looking forward, we expect claims activity to stabilize and begin a slow increase tracking the economic recovery.

We are executing on our plans to strengthen our corporation for medium- and long-term growth and increased shareholder value. Our focus on attracting new business and retaining our current customers is linked to the launch of The Crawford System of Claims Solutions<sup>SM</sup>. The System defines our competitive advantage, reinforces our industry leadership, and clarifies our portfolio of businesses to our clients.

# JEFFREY T. BOWMAN President and Chief Executive Officer

"We continue to execute our plans to strengthen our corporation for medium- and long-term growth and increased shareholder value."

We remain diligent on expense control, as demonstrated by the year over year reductions in selling, general and administrative expenses, and we will stay focused on maintaining our long-term goals of improving operating performance and maximizing our cash generation. Further, we will continue to not only serve our clients but also support their needs at whatever measure necessary, as evidenced by our assistance with the Chilean earthquake, the devastating typhoon and floods in Australia, and most recently, the earthquake in New Zealand.

Our 2011 outlook is affected by the runoff of a special project in Legal Settlement Administration. Revenue and earnings in this segment increased significantly due to a special project that started in the 2010 third quarter, when we were retained to assist in the creation and management of the Gulf Coast Claims Facility. Based on an estimated backlog of total projects awarded of \$90 million entering 2011, we anticipate strong performance through the first half of 2011, followed by a return to a more normal historical level of performance.

However, we do expect to see improvement in 2011 in our North American vertical from Broadspire, U.S. Property & Casualty, and our Canadian operations. This anticipated improvement is not expected to fully offset the decline in Legal Settlement Administration for the full year.

There is a particular urgency in getting our Broadspire business back to profitability, as results for the year were below expectations. We are currently experiencing a very competitive marketplace, and are focused on positioning ourselves to be successful. We have used the last few years to fine-tune our operations and strategic plan. Broadspire's internal ability to fully integrate all of our services – claims management, medical management, and medical bill review – gives us the capability to provide innovative solutions and improve the



bottom line of our customers. We believe that our aggressive marketing and sales programs are gaining traction on this basis.

However, an important economic indicator remains the employment figures in the U.S., and the "jobless recovery" has affected our revenue significantly over the past year.

We have seen directional indications of improvement in U.S. unemployment, but we cannot expect to see workers' compensation frequency grow in the long term until the number of jobs in the U.S. is increasing.

Growth in Broadspire in the near term comes from winning new accounts.

#### 2011 STRATEGY

Crawford enters 2011 in a strengthened financial position, but with a number of operational challenges ahead. The hard work in 2010 on our balance sheet and cost control positions us to make progress in addressing these operating challenges over the next 12 months. We regard the improvement of operating performance in our Broadspire and U.S. Property & Casualty businesses as our top priority for the coming year.

Over the past few years, we have created in Crawford a worldwide management team that will aggressively execute our strategies as laid out. We have employees worldwide that understand the values that create an environment to produce and deliver improved performance.

Our 2010 results and 2011 outlook are tangible evidence of the benefit of having a diversity of earnings in a difficult market. Given the market strength of our business segments and the diversity of earning power for our corporation, we remain very optimistic and confident about our growth opportunities as we execute on our corporate strategies for our shareholders.

Our strategies remain intact:

*Firstly*, and most importantly, securing new business wins for all of our business units,

*Secondly*, focusing on improving operational efficiency and delivering results to our clients,

*Thirdly*, a disciplined approach to expense management and working capital, and

Fourthly, our employee commitment and engagement.

We continue to emphasize that a positive attitude manifests itself in exceeding the requirements of our clients.

Through 2011, we will manage the Corporation to ensure we are building sustainability and exceeding client expectations. We will fully capitalize on the opportunities presented that will drive current and future growth for our shareholders.

Of note, Crawford & Company marks its 70th anniversary in 2011. On May 27, 1941, Jim Crawford bought a second-hand desk and typewriter, hired an ex-Liberty Mutual employee, rented a small office in Columbus, Georgia, and founded Crawford & Company. Throughout these 70 years only one thing remained the same: change. And that theme continues today with the evolution of our products, services, processes, and technology that allows us to deliver world-class service based on the needs of our clients. I embrace our rich history and proudly lead the Company into the future.

#### **BOARD OF DIRECTORS UPDATE**

On behalf of the entire organization, I would like to thank Clarence H. Ridley for his seven years of service to our Board and Company. He has chosen not to stand for re-election. I would also like to welcome Harsha V. Agadi and Joia M. Johnson to our Board of Directors. Harsha is chairman and chief executive officer of Friendly's Ice Cream Corp. He has been highly successful in establishing global brands and improving the operations of the companies he has led. Joia is currently chief legal officer for Hanesbrands, Inc. She brings with her more than 20 years of legal experience. I look forward to drawing on their guidance and expertise as we continue to grow Crawford both domestically and internationally.

Finally, I would like to thank our committed employees for their hard work and dedication. While we have much work to do, your enthusiasm is both encouraging and contagious.



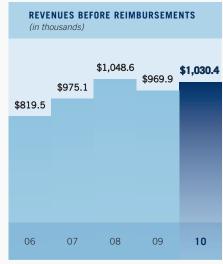
**Jeffrey T. Bowman**President and Chief Executive Officer

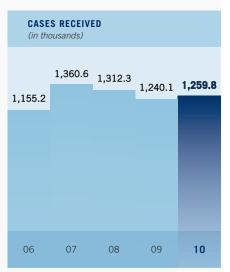
# **Financial and Operating Highlights**

FOR THE YEARS ENDED DECEMBER 31, (dollars in millions, except percentages and per share amounts)	2010	2009	% Change
Revenues before Reimbursements	\$ 1,030.4	\$ 969.9	6%
Net Income Attributable to Crawford & Company, before Impairment Charges	\$ 39.1	\$ 25.3	55%
Cash Provided by Operating Activities	\$ 26.2	\$ 51.7	-49%
Earnings (Loss) Per Share – Basic	\$ 0.54	\$ (2.23)	nm
Earnings (Loss) Per Share – Diluted	\$ 0.53	\$ (2.23)	nm
Return on Average Shareholders' Investment	38.8%	-99.6%	nm

REVENUES BEFORE REIME (dollars in thousands)	URSEMENTS BY OPERATING SEGMENT	
\$430,709   41.8%	International Operations	
\$245,496   23.8%	Broadspire	
\$190,029   18.5%	U.S. Property & Casualty	
\$164,183   15.9%	Legal Settlement Administration	







(1) The reconciliation of diluted earnings (loss) per share to the related non-GAAP adjusted diluted earnings per share is set out in the table below:

	2010	2009	2008	2007	2006
Diluted earnings (loss) per share	\$0.53	\$(2.23)	\$0.62	\$0.32	\$0.30
Add: Goodwill impairment charge	0.19	2.71	=.	=	_
Adjusted diluted earnings per share on a non-GAAP basis	\$0.72	\$ 0.48	\$0.62	\$0.32	\$0.30

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders Crawford & Company

We have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Crawford & Company as of December 31, 2010 and 2009, and the related consolidated statements of operations, shareholders' investment, noncontrolling interests and comprehensive income (loss), and cash flows for each of the three years in the period ended December 31, 2010 (not presented herein); and in our report dated March 4, 2011, we expressed an unqualified opinion on those consolidated financial statements.

In our opinion, the information set forth in the accompanying condensed consolidated financial statements (presented on pages 32 through 36) is fairly stated, in all material respects, in relation to the consolidated financial statements from which it has been derived.

Ernet + Young LLP

Atlanta, Georgia March 4, 2011

#### REPORT OF MANAGEMENT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of Crawford & Company is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934. The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. The Company's internal control over financial reporting includes those policies and procedures that:

- (i) pertain to maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and disposition of the Company's assets;
- (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are made only in accordance with authorizations of the Company's management and directors; and
- (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2010. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control – Integrated Framework*. Based on this assessment, management determined that the Company maintained effective internal control over financial reporting as of December 31, 2010.

The Company's independent registered public accounting firm, Ernst & Young LLP, is appointed by the Audit Committee of the Company's Board of Directors. Ernst & Young LLP has audited and reported on the consolidated financial statements of Crawford & Company and the Company's internal control over financial reporting. The Company's annual report on Form 10-K for the year ended December 31, 2010 is filed with the Securities and Exchange Commission.

March 4, 2011

Jeffrey T. Bowman
President and

Chief Executive Officer

W. Bruce Swain, Jr.
Executive Vice President and
Chief Financial Officer

W. Forrest Bell Vice President,

Corporate Controller, and Chief Accounting Officer

Forest Bell

#### CRAWFORD & COMPANY CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)	2010	0000	0000
FOR THE YEAR ENDED DECEMBER 31,	2010	2009	2008
Revenues from Services:			
Revenues before reimbursements	\$ 1,030,417	\$ 969,868	\$ 1,048,582
Reimbursements	80,384	78,334	87,334
Total Revenues	1,110,801	1,048,202	1,135,916
Costs and Expenses:			
Costs of services provided, before reimbursements	758,863	713,991	767,093
Reimbursements	80,384	78,334	87,334
Total costs of services	839,247	792,325	854,427
Selling, general, and administrative expenses	202,626	209,458	218,632
Corporate interest expense, net of interest income of			
\$681, \$1,063, and \$1,994, respectively	15,002	14,166	17,622
Goodwill and intangible asset impairment charges	10,788	140,945	
Restructuring and other costs	4,650	4,059	3,300
Total Costs and Expenses	1,072,313	1,160,953	1,093,981
Gains on disposals of businesses	_	-	2,512
Income (Loss) Before Income Taxes	38,488	(112,751)	44,447
Provision for Income Taxes	9,712	2,618	11,564
Net Income (Loss)	28,776	(115,369)	32,883
Less: Net Income Attributable to Noncontrolling Interests	448	314	624
Net Income (Loss) Attributable to Crawford & Company	\$ 28,328	\$ (115,683)	\$ 32,259
Earnings (Loss) Per Share:			
Basic	\$ 0.54	\$ (2.23)	\$ 0.63
Diluted	\$ 0.53	\$ (2.23)	\$ 0.62
Weighted-Average Shares Used For:			
Basic Earnings (Loss) Per Share	52,664	51,830	50,958
Diluted Earnings (Loss) Per Share	53,234	51,830	52,342
Cash Dividends Per Share:			
Class A and Class B Common Stock	\$ -	\$ -	\$ -

#### CRAWFORD & COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

n thousands) OR THE YEAR ENDED DECEMBER 31,	2010	2009	2008
Cash Flows from Operating Activities:			
Net income (loss)	\$ 28,776	\$ (115,369)	\$ 32,883
Reconciliation of net income (loss) to net cash provided			
by operating activities:			
Depreciation and amortization	30,599	31,010	30,331
Goodwill and intangible asset impairment charges	10,788	140,945	_
Deferred income taxes	2,710	463	247
Stock-based compensation costs	3,651	5,510	5,858
Loss on disposals of property and equipment	449	117	195
Gains on sales of businesses	_	-	(2,512)
Changes in operating assets and liabilities, net of effects of acquisitions and dispositions:			
Accounts receivable, net	(372)	27,193	6,785
Unbilled revenues, net	(28,384)	12,481	22,093
Accrued or prepaid income taxes	963	(7,782)	3,077
Accounts payable and accrued liabilities	35,861	(16,749)	20,493
Deferred revenues	(8,830)	(15,827)	(19,024)
Accrued retirement costs	(47,844)	(7,844)	(25,416)
Prepaid expenses and other operating activities	(2,200)	(2,484)	(3,425)
Net cash provided by operating activities	26,167	51,664	71,585
Cash Flows from Investing Activities:	(40.470)	(0.006)	(15.01.4)
Acquisitions of property and equipment	(13,473)	(9,886)	(15,214)
Proceeds from disposals of property and equipment	51	135	662
Capitalization of computer software costs	(14,306)	(14,823)	(16,797)
Proceeds from sales of businesses	(14 902)	_	4,269
Additional purchase price consideration for previous acquisition	(14,803)	(6.260)	(000)
Payments for business acquisitions, net of cash acquired Other investing activities	_	(6,260) (335)	(888) (68)
Net cash used in investing activities	(42,531)	(31,169)	(28,036)
Cash Flows from Financing Activities:			. , .
Shares used to settle withholding taxes under stock-based			
compensation plans	(703)	(1,903)	(20)
Proceeds from employee stock-based compensation plans	477	453	2,036
Increase in short-term borrowings	33,965	39,336	36,544
Payments on short-term borrowings	(33,960)	(57,622)	(48,296)
Proceeds from long-term borrowings	50,575	-	-
Payments on long-term debt and capital lease obligations	(8,760)	(2,400)	(2,484)
Capitalized loan costs	(1,856)	(4,145)	-
Dividends paid to noncontrolling interests	(218)	(274)	(610)
Net cash provided by (used in) financing activities	39,520	(26,555)	(12,830)
Effects of exchange rate changes on cash and cash equivalents	30	3,290	(8,450)
Increase (Decrease) in Cash and Cash Equivalents	23,186	(2,770)	22,269
Cash and Cash Equivalents at Beginning of Year	70,354	73,124	50,855
Cash and Cash Equivalents at End of Year	\$ 93,540	\$ 70,354	\$ 73,124

#### CRAWFORD & COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands) AS OF DECEMBER 31,		2010		2009
ASSETS				
Current Assets:				
Cash and cash equivalents	\$	93,540	\$	70,354
Accounts receivable, less allowance for doubtful accounts of \$10,516 and \$11,983, respectively		142,521		139,215
Unbilled revenues, at estimated billable amounts		122,933		93,796
Prepaid expenses and other current assets		20,411		22,350
Total Current Assets		379,405		325,715
IUIAI GUITEIII ASSEIS		3/9,405		323,713
Property and Equipment:  Property and equipment  Less accumulated depreciation		149,444 (106,073)		144,254 (102,108)
Net Property and Equipment		43,371		42,146
Other Assets: Goodwill Intangible assets arising from business acquisitions, net Capitalized software costs, net Deferred income tax assets Other noncurrent assets  Total Other Assets		125,764 97,881 55,204 91,930 27,119 397,898		123,169 104,409 50,463 69,504 27,499 375,044
TOTAL ASSETS	¢		Ф	
INIAL WOOFIO	\$	820,674	\$	742,905

#### CRAWFORD & COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except par value amounts) AS OF DECEMBER 31,	2010	2009
LIABILITIES AND SHAREHOLDERS' INVESTMENT		
Current Liabilities:		
Short-term borrowings	\$ -	\$ 32
Accounts payable	53,517	35,449
Accrued compensation and related costs	90,590	70,871
Self-insured risks	15,094	18,475
Income taxes payable	2,558	-
Deferred income taxes	17,146	-
Deferred rent	15,750	15,777
Other accrued liabilities	31,097	31,541
Deferred revenues	48,198	53,664
Mandatory Company contributions due to pension plan	20,000	25,000
Current installments of long-term debt and capital leases	2,891	8,189
Total Current Liabilities	296,841	258,998
Noncurrent Liabilities:		
Long-term debt and capital leases, less current installments	220,437	173,061
Deferred revenues	30,048	33,524
Self-insured risks	18,274	14,824
Accrued pension liabilities, less current mandatory contributions	145,030	187,507
Other noncurrent liabilities	14,813	13,705
Total Noncurrent Liabilities	428,602	422,621
Shareholders' Investment:		
Class A common stock, \$1.00 par value, 50,000 shares authorized;		
28,002 and 27,355 shares issued and outstanding in 2010 and 2009, respectively	28,002	27,355
Class B common stock, \$1.00 par value, 50,000 shares authorized;		
24,697 shares issued and outstanding in 2010 and 2009	24,697	24,697
Additional paid-in capital	32,348	29,570
Retained earnings	168,791	140,463
Accumulated other comprehensive loss	(164,322)	(165,403)
Shareholders' Investment Attributable to Shareholders of Crawford & Company	89,516	56,682
Noncontrolling interests	5,715	4,604
Total Shareholders' Investment	95,231	61,286
TOTAL LIABILITIES AND SHAREHOLDERS' INVESTMENT	\$ 820,674	\$ 742,905

# CRAWFORD & COMPANY CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' INVESTMENT, NONCONTROLLING INTERESTS, AND COMPREHENSIVE INCOME (LOSS)

	Common Stock Additional			Accumulated Other	Non-	Total		
(in thousands)	Class A Non-Voting		Class B Voting	Paid-In Capital	Retained Earnings	Comprehensive Loss	controlling Interests	Shareholde Investmer
Balance at January 1, 2008	\$ 25,935	\$	24,697	\$ 19,057	\$ 223,793	\$ (39,267) \$	5,046	\$ 259,26
Comprehensive loss:								
Net income	_		_	-	32,259	_	624	32,88
Currency translation adjustments, net	_		_	-	_	(37,577)	(252)	(37,82
Currency translations reclassified for disposal of business	-		_	-	_	(344)	_	(34
Accrued retirement liabilities adjustment, net of \$(46,253) tax	_		_	_	_	(80,639)	_	(80,63
Interest-rate swap, net of \$376 tax	_		_	_	_	(822)	_	(82
Total comprehensive loss								(86,75
Impact of adoption of new pension accountinguidance, net of \$48 and \$277 tax, respe			_	_	94	492	_	58
Stock-based compensation costs	_		_	5,858	_	_	_	5,85
Shares issued in connection with				.,				,
stock-based compensation plans, net	593		_	1,443	_	_	_	2,03
Dividends paid to noncontrolling interests	_		_	_	_	_	(610)	(6)
Other equity transactions	(5)		_	(16)	_	_	_	(2
Balance at December 31, 2008	26,523		24,697	26,342	256,146	(158,157)	4,808	180,3
Comprehensive loss:	,		,	,	,	, ,	,	,
Net (loss) income	_		_	_	(115,683)	_	314	(115,36
Currency translation adjustments, net	_		_	_	_	17,344	(244)	17,10
Accrued retirement liabilities						,		,
adjustment, net of \$(8,682) tax	_		_	_	_	(26,521)	_	(26,52
Interest-rate swaps, net of \$1,147 tax	_		_	-	_	1,931	_	1,93
Total comprehensive loss	_		_	_	_	_	_	(122,85
Stock-based compensation costs	_		_	5,510	_	_	_	5,51
Shares issued in connection with				·				,
stock-based compensation plans, net	832		_	(2,282)	_	-	_	(1,45
Dividends paid to noncontrolling interests	_		_	-	_	_	(274)	(27
Balance at December 31, 2009	27,355		24,697	29,570	140,463	(165,403)	4,604	61,28
Comprehensive income:								
Net income	_		_	_	28,328	_	448	28,77
Currency translation adjustments, net	_		_	_	´ _	1,307	287	1,59
Increase in value of noncontrolling								
interest due to the acquisition of a controlling interest	_		_	_	_	_	594	59
Accrued retirement liabilities								
adjustment, net of \$(1,018) tax	_		_	_	_	(709)	_	(70
Interest-rate swap, net of \$105 tax	_			_	_	483	_	48
Total comprehensive income								30,73
Stock-based compensation costs	_		_	3,651	_	_	_	3,65
Shares issued in connection with								
stock-based compensation plans, net	647		_	(873)	_	_	_	(22
Dividends paid to noncontrolling interests	_			_	_		(218)	(21
Balance at December 31, 2010	\$ 28,002	\$	24,697	\$ 32,348	\$168,791	\$(164,322) \$	5,715	\$ 95,23

#### CRAWFORD & COMPANY SELECTED FINANCIAL DATA

The following selected financial data should be read in conjunction with Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the audited consolidated financial statements and notes thereto contained in Item 8, "Financial Statements and Supplementary Data" included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010, as filed with the Securities and Exchange Commission.

(in thousands, except per share amounts)					
FOR THE YEARS ENDED DECEMBER 31,	2010	2009	2008	2007	2006(2)
Revenues before Reimbursements	\$1,030,417	\$ 969,868	\$1,048,582	\$ 975,143	\$ 819,522
Reimbursements	80,384	78,334	87,334	76,135	80,858
Total Revenues	1,110,801	1,048,202	1,135,916	1,051,278	900,380
Total Cost of Services	839,247	792,325	854,427	809,375	719,032
U.S. Property & Casualty Operating Earnings (1)	11,512	18,727	22,614	7,621	18,176
International Operating Earnings (1)	34,894	33,786	39,517	24,895	14,206
Broadspire Operating (Loss) Earnings (1)	(11,712)	(1,602)	3,526	3,141	(21,603)
Legal Settlement Administration	477.004	10.100	10.014	10.707	01.055
Operating Earnings (1)	47,661	13,130	10,814	10,727	21,055
Unallocated Corporate and Shared Costs	(6,671) (15,002)	(10,714)	(6,728)	(8,919) (17,326)	116 (5,753)
Net Corporate Interest Expense Stock Option Expense	(15,002)	(14,166) (914)	(17,622) (861)	(1,191)	(1,220)
Amortization of Customer-Relationship	(701)	(314)	(001)	(1,101)	(1,220)
Intangible Assets	(5,995)	(5,994)	(6,025)	(6,025)	(1,124)
Other (Expenses) and Gains, Net	(4,650)	(4,059)	(788)	8,824	(27)
Goodwill and Intangible Asset					
Impairment Charges, Net	(10,788)	(140,945)	-	-	-
Income Taxes	(9,712)	(2,618)	(11,564)	(5,396)	(9,060)
Net Income Attributable to Noncontrolling Interests	(448)	(314)	(624)	(235)	245
Net Income (Loss) Attributable to					
Crawford & Company	\$ 28,328	\$ (115,683)	\$ 32,259	\$ 16,116	\$ 15,011
Earnings (Loss) Per Share:					
Basic	\$ 0.54	\$ (2.23)	\$ 0.63	\$ 0.32	\$ 0.30
Diluted	\$ 0.53	\$ (2.23)	\$ 0.62	\$ 0.32	\$ 0.30
Current Assets	\$ 379,405	\$ 325,715	\$ 348,357	\$ 382,752	\$ 382,143
Total Assets	\$ 820,674	\$ 742,905	\$ 895,248	\$ 902,782	\$ 892,988
Current Liabilities	\$ 296,841	\$ 258,998	\$ 288,996	\$ 309,484	\$ 282,833
Long-Term Debt, Less Current Installments Total Debt	\$ 220,437 \$ 223,328	\$ 173,061 \$ 181,282	\$ 181,206 \$ 196,856	\$ 183,449 \$ 215,313	\$ 199,044 \$ 229,460
Shareholders' Investment Attributable to	φ 223,326	ψ 101,202	φ 190,630	φ 215,515	φ 229,400
Crawford & Company Shareholders	\$ 89,516	\$ 56,682	\$ 175,551	\$ 254,215	\$ 211,151
Total Capital	\$ 312,844	\$ 237,964	\$ 372,407	\$ 469,528	\$ 440,611
Current Ratio	1.3:1	1.3:1	1.2:1	1.2:1	1.4:1
Total Debt-to-Total Capital	71.4%	76.2%	52.9%	45.9%	52.1%
Return on Average Shareholders' Investment	38.8%		15.0%	6.9%	7.7%
Cash Provided by Operating Activities	\$ 26,167	\$ 51,664	\$ 71,585	\$ 23,428	\$ 52,717
Cash Used in Investing Activities Cash Provided By (Used in) Financing Activities	\$ (42,531)	\$ (31,169)	\$ (28,036)	\$ (19,087)	\$ (174,606)
Cash Provided By (Used in) Financing Activities Shareholders' Equity Per Diluted Share	\$ 39,520 \$ 1.68	\$ (26,555) \$ 1.09	\$ (12,830) \$ 3.35	\$ (17,333) \$ 5.02	\$ 135,786 \$ 4.25
Cash Dividends Per Share:	φ 1.06	φ 1.09	φ 3.30	φ 5.02	φ 4.20
Class A and Class B Common Stock	\$ -	\$ -	\$ -	\$ -	\$ 0.18
Weighted-Average Shares and Share-Equivalents:		7	Ť	Ť	, 0.10
Basic	52,664	51,830	50,958	50,532	49,483
Diluted	53,234	51,830	52,342	50,659	49,636

<sup>(1)</sup> This is a segment financial measure representing earnings (loss) before net corporate interest expense, stock option expense, amortization of customer-relationship intangible assets, other gains and expense, and income taxes.

<sup>(2)</sup> On October 31, 2006, the Company acquired Broadspire Management Services, Inc.

# **Community Involvement and Corporate Responsibility**

Crawford & Company has long advocated the need to incorporate community, social, and environmental elements into our business strategies. For 70 years we have done this not only because it makes good business sense, but also because we believe we should do our part to preserve and improve our planet for generations to come. We help keep that commitment every day by partnering with organizations around the world to support initiatives and programs that respond in a meaningful way to community and environmental needs and priorities.

#### STRENGTHENING OUR COMMUNITIES

At Crawford, we recognize the connection between the success of our communities and the success of our Company. With an expansive global network serving clients in more than 70 countries, we consider Crawford part of the global community. To us, the support of our communities begins with an investment in our employees and the communities in which we operate.

Volunteerism is a significant part of the Crawford culture, and in 2009, we launched the first Crawford Global Day of Service, a company-wide volunteer initiative. In 2010, the collective efforts of 1,200 employees, family and friends contributed to more than 50 coordinated service projects around the world, and we expect an even broader reach this year. The Crawford culture of giving back is ingrained in our employees who donate their time and talents even during their personal time. We feel fortunate to be able to help those in need.

#### SOCIALLY AND ENVIRONMENTALLY RESPONSIBLE

Our Company is in a unique position to provide assistance when clients and their claimants experience a loss, as well as during and after natural and man-made disasters, wherever they occur. Our global breadth was demonstrated by our participation in major events throughout the year – the 8.8 magnitude earthquake in Chile; the Gulf Coast oil spill; severe weather in the U.K.; and the flooding, typhoon, and earthquakes in Australia and New Zealand where almost 60 U.S. adjusters were deployed to supplement those teams.

When conducting business, we also take meaningful steps to ensure our processes are efficient and our employees are engaged in helping to reduce our environmental impact. This is demonstrated by our heightened ecological awareness and involvement with initiatives throughout the Company. We incorporate sustainability criteria into our purchasing policies, from selecting vendors that offer eco-friendly solutions to using fuel-efficient, lower emissions fleet vehicles. Every administrative and operational process is carefully reviewed to potentially reduce our carbon footprint.

Coincidentally, while attempting to minimize the impact of our business on the environment, an added benefit to improved environmental controls and waste reduction has been a decrease in our materials and administrative costs. Our shareholders appreciate the effect on our bottom line that is realized through paper recycling, mandating double-sided printing in many offices, installing motion-sensitive light controls, and other initiatives. Throughout our organization we are also working with suppliers, partners, and regulatory entities around the world to help shape strategies across our supply chain and procurement organization and advance sustainability in concrete ways. This benefits our business by reducing our operating costs – and it benefits the communities where we operate.

Our commitment to building sustainable communities has grown along with our business over the past 70 years. We support initiatives that protect the environment, conserve resources, and enhance the economic development of the communities where we operate. We are committed to investing our time, expertise, and resources to help develop and maintain vibrant, sustainable communities.

"In 2010, the collective efforts of 1,200 employees, family and friends contributed to more than 50 coordinated service projects around the world."



# **Directors and Global Executive Management Team**

#### **Directors**

#### Charles H. Ogburn

Non-Executive Chairman of the Board, Crawford & Company

#### Jeffrey T. Bowman

President and Chief Executive Officer, Crawford & Company

#### Jesse C. Crawford

President and Chief Executive Officer. Crawford Media Services, Inc.

#### Harsha V. Agadi

Chairman and Chief Executive Officer, Friendly's Ice Cream Corp.

#### P. George Benson

President, College of Charleston

#### James D. Edwards

Retired Partner of Arthur Andersen LLP

#### Russel L. Honoré

Retired Lieutenant General. U.S. Army

#### Joia M. Johnson

Executive Vice President, General Counsel and Corporate Secretary Hanesbrands, Inc.

#### Clarence H. Ridley(1)

Chairman Emeritus, Haverty Furniture Companies, Inc.

#### E. Jenner Wood, III

Chairman, President and Chief Executive Officer SunTrust Bank Atlanta/Georgia Division

#### **Global Executive Management Team**

#### Jeffrey T. Bowman

President and Chief **Executive Officer** 

#### W. Bruce Swain, Jr.

**Executive Vice President** Chief Financial Officer

#### Allen W. Nelson

Executive Vice President General Counsel, Corporate Secretary & Chief Administrative Officer

#### Kevin B. Frawley

Executive Vice President. Chief Executive Officer. Property & Casualty - Americas

#### David A. Isaac

Executive Vice President, Chief Executive Officer, The Garden City Group, Inc.

#### Kenneth F. Martino

Executive Vice President, Chief Executive Officer, Broadspire

#### Ian V. Muress

Executive Vice President, Chief Executive Officer. Property & Casualty -EMEA & Asia-Pacific

#### Glenn T. Gibson

**Executive Vice President** Chief Strategy Officer

#### Michael F. Reeves

**Executive Vice President** Global Markets

#### Brian S. Flynn

Senior Vice President Global Chief Information Officer

#### **The Crawford Brands**



#### **CRAWFORD & COMPANY** is

the world's largest independent provider of claims management solutions to the risk management and insurance industry as well as self-insured entities, with an expansive global network serving clients in more than 70 countries.



BROADSPIRE, a leading international third-party administrator for large self-insured organizations, offers a broad array of customized claim and medical management services designed to increase employee productivity and contain costs.

# **GCG**<sup>1</sup>

#### THE GARDEN CITY GROUP, INC.

administers class action settlements, designs and implements legal notice communications programs, administers Chapter 11 bankruptcy cases and provides expert consultation services



#### **GLOBAL TECHNICAL SERVICESSM**

(GTS<sup>SM</sup>) is the single best global resource for adjusting large or complex losses. Our unique combination of experienced and qualified professionals, infrastructure, and leadership enables us to strategically manage major losses anywhere around the globe.



#### RISK SCIENCES GROUP (RSG)

delivers risk management information systems (RMIS) that provide the ability to track and consolidate multi-coverage claims data and enterprise-wide exposures to risk by maintaining highly accurate and credible databases on behalf of each client.

a Crawford company

SLS encompasses Crawford's U.K. liability service with a combined staff of 150 specialists across 22 locations. Each office represents a local 'centre of excellence' staffed by experts from different liability disciplines.

#### CONTRACTOR CONNECTION

#### CRAWFORD CONTRACTOR

**CONNECTION<sup>SM</sup>**, an industry leader in contractor managed repair services, provides insurance carriers a national network of residential and commercial contractors that are vetted and performance managed, measuring quality, time in process, and customer satisfaction.



KMC ON DEMAND<sup>SM</sup> provides employees, clients, and the property and casualty industry with a unique online platform that marries cutting-edge knowledge management technology with customized insurance courses and performance support information.



STRATEGIC WARRANTY SERVICES

#### STRATEGIC WARRANTY

**SERVICES**<sup>SM</sup> provides warranty solutions to manufacturers and retailers in the home construction and building products industry. Our end-to-end suite of warranty solutions helps companies be more efficient, more productive, and more focused on their core business.

(1) Retiring May 2011

## **Shareholder Information**

#### **Corporate Headquarters**

1001 Summit Boulevard Atlanta, Georgia 30319 404.300.1000

#### Inquiries

Individuals seeking financial data should contact:

**Investor Relations** W. Bruce Swain, Jr. Chief Financial Officer 404.300.1051

#### Form 10-K

A copy of the Company's annual report on Form 10-K as filed with the Securities and Exchange Commission is available without charge upon request to:

Corporate Secretary Crawford & Company 1001 Summit Boulevard Atlanta, Georgia 30319 404.300.1021

Our Form 10-K is also available online at either www.sec.gov or in the Investor Relations section at www.crawfordandcompany.com

#### **Annual Meeting**

The Annual Meeting of shareholders will be held at 2:00 p.m. on May 5, 2011, at the corporate headquarters of

Crawford & Company 1001 Summit Boulevard Atlanta, Georgia 30319 404.300.1000

#### **Transfer Agent**

Wells Fargo Shareowner Services P.O. Box 64854 St. Paul, MN 55164-0854 1.800.468.9716

#### **Trading Information**

Crawford & Company common shares are listed on the New York Stock Exchange under the symbols CRDA and CRDB.

#### **Internet Address**

www.crawfordandcompany.com

#### Certifications

In 2010, Crawford & Company's chief executive officer (CEO) provided to the New York Stock Exchange the annual CEO certification regarding Crawford's compliance with the New York Stock

Exchange's corporate governance listing standards. In addition, Crawford's CEO and chief financial officer filed with the U.S. Securities and Exchange Commission all required certifications regarding the quality of Crawford's public disclosures in its fiscal 2010 reports.

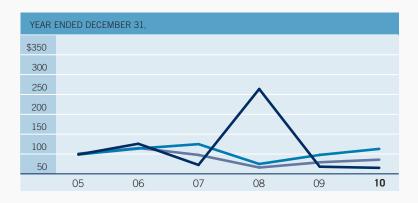
#### **Financial Information**

The financial information contained herein should not be considered a substitute for the Company's audited financial statements, inclusive of footnotes and Management's Discussion and Analysis of Financial Condition and Results of Operations, included in the Company's annual report on Form 10-K, as filed with the Securities and Exchange Commission. The Form 10-K, also contains detailed discussions of certain major uncertainties, contingencies, risks, and other issues the Company faces. A copy of the Form 10-K including the full financial statements, can be obtained by calling 404.300.1021 or accessing it online at at either www.sec.gov or in the Investor Relations section at

www.crawfordandcompany.com

#### **Comparison of Cumulative Five-Year Total Return**

The adjacent line graph compares the cumulative return on the Company's Class B Common Stock against the cumulative total return on (i) the Standard & Poor's Composite 500 Stock Index and (ii) the Standard & Poor's (Property & Casualty) Insurance Index for the five-year period commencing December 31, 2005 and ended December 31, 2010.



Company/Index (in dollars) YEAR ENDED DECEMBER 31,	2005	2006	2007	2008	2009	2010
<ul><li>Crawford &amp; Company (Class B)</li><li>S&amp;P 500 Index</li><li>S&amp;P Property-Casualty Insurance Index</li></ul>	100.00	130.36	74.11	259.64	70.36	60.71
	100.00	115.79	122.16	76.96	97.33	111.99
	100.00	112.87	97.11	68.55	77.01	83.90

This total shareholders' return model assumes reinvested dividends and is based on a \$100 investment on December 31, 2005. We caution you not to draw any conclusions from the data in this performance graph, as past results do not necessarily indicate future performance.

The foregoing graph is not, and shall not be deemed to be, filed as part of the Company's annual report on Form 10-K. Such a graph does not constitute soliciting material and should not be deemed filed or incorporated by reference into any filing of the Company under the Securities Act of 1933, or the Securities Exchange Act of 1934, except to the extent specifically incorporated by reference therein by the Company.

Based in Atlanta, Georgia, Crawford & Company (www.crawfordandcompany.com) is the world's largest independent provider of claims management solutions to the risk management and insurance industry as well as self-insured entities, with an expansive global network serving clients in more than 70 countries. The Crawford System of Claims Solutions<sup>SM</sup> offers comprehensive, integrated claims services, business process outsourcing, and consulting services for major product lines including property and casualty claims management, workers' compensation claims and medical management, and legal settlement administration. The Company's shares are traded on the NYSE under the symbols CRDA and CRDB.



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www.crawfordandcompany.com

An equal opportunity employer